

BlueInc Group Quarterly Awards (Categories)

1. **Staff Anniversary Awards**

To recognise staff's dedication and loyalty to the Group, BlueInc awards a service certificate every year to employees on their work anniversary, as well as a gift card according to the following table.

| Work Anniversary | Gift card |
|------------------|-----------|
| 1 Year | \$50 |
| 2 Years | \$100 |
| 3 Years | \$200 |
| 4 Years or more | \$300 |

2. **Tru Blue Awards**

TRU BLUE awards are awarded to non-sales and retention staff in recognition of their

“Dedication, commitment and hard work”

Each recipient of a Tru Blue award will receive a certificate as well as a \$100 gift card.

3. **Retention Excellence Award**

Retention excellence awards are awarded to agents in retention with:

- The highest number of successful activities; and
- The highest QA score

Recipients of the award receive a trophy and a \$300 gift card

4. **Sales Excellence Award**

Sales Excellence Awards go to the agents, per product line, who have achieved the highest productivity after allowing for deductions for policy attrition and QA fails.

Recipients of Sales Excellence awards receive a certificate, trophy and a \$300 gift card.