

Review

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Confidential

From: Confidential
Sent: Wednesday, 24 August 2011 7:36 AM
To: 'Dimity Hirst'
Subject: RE: Review
Attachments: 110815 - Hirst M & D - SP v2.xls

Attached now,

regards

Confidential

Agribusiness Manager
Ph Confidential
Fax
Mob

Confidential

From: Dimity Hirst Confidential
Sent: Tuesday, 23 August 2011 5:40 PM
To: Confidential
Subject: RE: Review

Good afternoon,

There is no attachment

Dimity

From: Confidential
Sent: Tuesday, 23 August 2011 8:09 AM
To: Confidential
Subject: Review

Hello Dimity and Michael,

Further to our recent meeting I am continuing the process of reviewing your overall financial position to establish the best way forward for you and ANZ.

To assist can you please provide me with the following information by the 15th of September 2011. This date represents a firm deadline:

1. Cash Flow Forecast for the 12 month period 1/7/11 - 30/6/2012 on a month by month basis including monthly opening / closing bank balances and underlying assumptions in note format.

I/ANZ need to fully understand how you intend to service your total debt position together with

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any proposed property 'sell downs' (including marketing strategy) as a means of reducing debt.

2. Management Data (income and expenses by category) for the financial year ending 30/6/2011. Preference being Balance Sheet and Profit & Loss format if available.

So I/ANZ can assess the financial performance of the business in the previous 12 month period.

3. 'Current' ATO Running Statement (your accountant will be able to provide this if you can not access direct from the ATO web site).

To confirm that your GST, taxation commitments etc are being maintained on a regular basis and are being kept up to date.

4. Aged listing of Debtors and Creditors highlighting 30, 60, 90+ day terms.

5. I have attached the banks Asset & Liability Statement. I have completed the livestock and other asset values as well as the liabilities as per our recent discussion.

Can you please add in your estimated value of all your properties. Then please check overall position for correctness before totalling the numbers, signing where indicated and returning to me together with all other documentation sought

as per this email request.

6. Please also provide copies of your insurance policies for Glen Rowan & Parkleigh with ANZ Banking Group Limited noted as First Mortgagee.

Nb. Until the above information is received and viability is demonstrated please ensure the overdraft facility operates within the \$1.4 million dollar limit. Any drawings above this limit will be dishonoured without notice.

Confirmation will be advised shortly thereafter.

At this stage I/ANZ can not allow unarranged excesses to continue and we cannot advance further monies until our assessment of your current position is finalised. Evidence that you have capacity to at least cover / meet 'all' interest commitments going forward within existing arrangements is step one of the assessment process. Our concerns today centre around your current debt level versus your income position and the fact that debt appears to be increasing rapidly, hence it would appear that your net asset position is being eroded far too quickly.

We acknowledge the some what tight time frame involved here however time lines are clearly crucial to all parties from this day on.

Please do not hesitate to contact me if you have any questions re the above or any other matter.

Regards

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Agribusiness Manager

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