

CONFIDENTIAL

AUSfund Data Summary	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Total Fund Expenses '000s	10,094	12,221	12,134	15,981	17,591	16,483	16,387	16,990	13,606	15,594
Administration '000s	6,003	7,731	8,443	11,244	13,221	12,125	12,235	12,150	10,465	11,695
Custody '000s	156	161	183	186	183	137	177	156	148	160
Investment Management '000s	250	226	234	247	195	311	260	313	304	287
Staff expenses	364	442	456	719	431	199	226	633	415	407
Travel & related expenses	2	13	4	7	1	1	4	3	46	29
Systems & Telephony expenses	14	12	9	9	16	9	24	25	92	65
Premises & Related expenses	70	101	67	61	64	56	56	69	155	124
General Marketing	160	205	293	347	506	557	650	769	777	1,874
Corporate Memberships	47	74	61	32	30	32	50	95	50	32
Audit Expenses	112	118	158	284	166	141	160	145	135	168
Advisory & Insurance expenses	59	106	98	80	75	98	115	130	5	39
Product expenses	86	101	241	792	917	748	615	705	745	596
Estimated Shared Service Expenses	922	974	914	908	788	824	909	864	820	779
Estimated IFS Profit / (Loss)	1,648	1,740	898	1,005	956	1,170	724	471	(552)	(660)
Estimated GST leakage	201	218	74	60	43	74	182	463	-	-
AUSfund FUM [Net Assets] \$M @ 30 June	527	519	523	511	501	546	525	563	506	568
AUSfund Member Numbers 'Ms @ 30 June	0.77	0.87	0.97	1.01	1.28	1.47	1.43	1.95	1.84	1.80